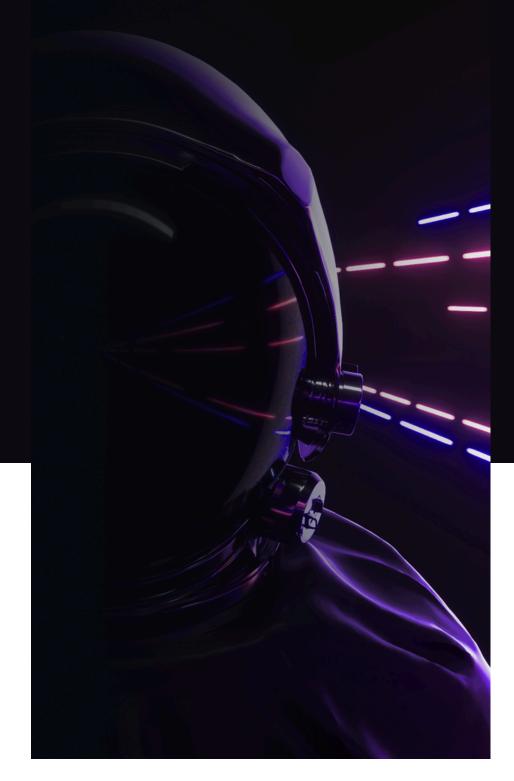
DEALMAGNET

HOW TO SET UP A SHOCKINGLY PROFITABLE WHOLESALE BUSINESS BY ORGANICALLY ATTRACTING DEALS WITHOUT MONEY SPENT ON MAILERS, BANDIT SIGNS, OR PAID ADS







Jamil Damji Real Estate Wholesaler

Welcome!

You are about to discover a NEW, and much more PROFITABLE, type of real estate wholesaling.

More specifically, a proven method for creating a streamlined wholesaling business.

So, you can start flipping properties, consistently, WITHOUT spending ANY of your own hard-earned money (or even credit).

Now, this new approach did not hatch overnight.

Oh, no. I worked tremendously hard, for over a decade, to create, simplify, and perfect it (down to a science). It is the same method that I use to make deals (around 60 a month). And, I have been cheerfully teaching it, for the past 4 years, to thousands of my students, in my <u>Astro</u> Accelerator course.

I would love to teach you how to use my unique approach.

But, before I give you a sneak peek into what drives me and my student's success, let's remove any confusion you may have about wholesale real estate.

Read on to learn the basics of real estate wholesaling, the 3 different wholesale models, the common challenges you may face along your journey, and, finally, my unique method for massive wholesaling success!

LEARNTHE WHOLESALING BASICS

WHAT IS REAL ESTATE WHOLESALING?

Real estate wholesaling is when a wholesaler facilitates a transaction between a seller and a buyer through a series of contracts and assignments.

It's simple!

You find a house, get it under contract, find an end buyer, and then, collect your assignment fee.

And, unlike real estate agents, wholesalers are NOT required to be licensed (in most states). Therefore, they do not market properties through conventional channels like MLS.

Instead, the process is facilitated through individual agreements. Here's how it works:

Imagine - you find a distressed home that could be worth \$100,000 (after someone were to invest \$20,000 in repairs). The current owner agrees to sell it to you for \$60,000, and they execute a contract for sale (known as an A-B contract). Then, before closing, you find a buyer who is willing to pay \$70,000 and execute what is known as a B-C contract. When the deal closes, after closing costs of approximately \$2,000, you walk away with the difference of \$8,000.

Everybody wins!

You make \$8,000.

The seller escapes the home that's been driving them crazy.

And, the buyer gets a home to fix and flip for a hefty profit (or rent out, for as long as they like).

The best part?

Not only do you make a QUICK profit, but you are also helping the seller and buyer. You are helping the seller get out of a tricky situation. And, you are helping the buyer earn more income so they can provide for themselves and their loved ones.



UNDERSTANDING THE 3 DIFFERENT WHOLESALING MODELS



As mentioned above, there are 3 types of wholesaling models...

Traditional Wholesaling

(we just covered this)



Co-wholesaling

Co-wholesaling is when you join forces with another wholesaler and split the fees.



AstroFlipping

This, my friend, is the exact method I use and, teach to my students, for maximum results. We're going to take a deep dive into this model. But, before we do, let's cover the common challenges that you may face along your journey.

THREE WHOLESALE MODELS

3 COMMON WHOLESALING CHALLENGES

Here are the 3 VERY common challenges that discourage and hold back wholesalers from achieving their goals (don't worry, I'll show you how to leap over each using my unique approach in the next section):



Wholesaling can be expensive VERY EXPENSIVE.

In fact, it's not uncommon for beginner wholesalers to spend up to \$10,000 a month to find a deal (yes, \$10,000 a month, for just ONE deal).

Why?

- Paying for ads, clicks, radio space, billboards, etc.
- Paying for data to find deals.
- Paying for skip tracing to reach the right parties on valid lines.
- Paying for websites to drive leads.
- Paying for email marketing to reach leads and buyers.
- · Paying for direct mail campaigns.

The list goes on and on...



Deals can be inconsistent

The second BIG problem with wholesaling, is that it can be extremely HARD to execute profitable deals on a consistent basis.

You see, what usually happens is that a new wholesaler (with very little knowledge on the subject) will find an easy deal from a friend or relative who needs help getting rid of their house.

They'll get the house under contract and make a few grand selling to a cash buyer off Craigslist.

The problem?

This quick win creates the illusion that EVERY wholesale deal is this easy.

It's not! Unfortunately, reality doesn't kick in until after the wholesaler spends \$10,000 trying to find the next deal and ends up with nothing.

Or worse, they make a deal under contract with a cash buyer who can't close. And, end up losing the earnest money deposit. Ouch!

3 COMMON WHOLESALING CHALLENGES



Interacting with difficult sellers

You've got to have tough skin when interacting with sellers. Especially when cold calling people to talk about buying their homes.

Get prepared to be hung up on and called every not-so-nice name in the book (believe me, I've been on some VERY AWKWARD calls).

Now, I tell you all this because I've personally struggled through each of these challenges.

Ripping the hair out of my skull as more money went out than came in, enduring THOUSANDS of awkward conversations, and going months without making a deal.

But, on the bright side, I've suffered through these painful situations so that my students, and hopefully, YOU, don't have to...

WHAT IF THERE WAS A BETTER WAY?

A better way to get started without spending a ton of money?

A better way to close deals without having to have those awkward conversations with sellers?

And a better way of closing as many deals as you want, month after month?

Well, my friend, there IS a BETTER WAY.

In fact, there is a MUCH more effective and profitable way of wholesaling that eliminates these problems...

And it takes less than 5 minutes to execute (once you know how).

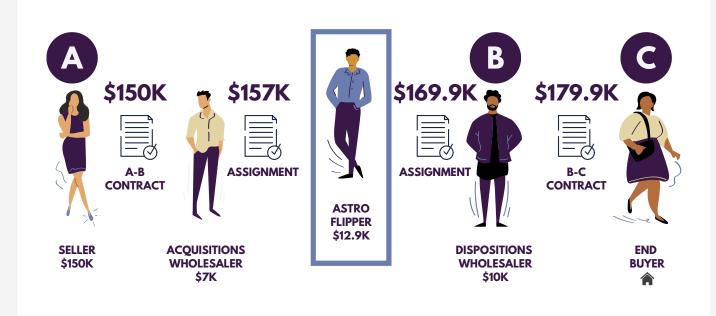
INTRODUCING: ASTROFLIPPING

AstroFlipping is the fastest, easiest, and least expensive way to real estate wholesaling.

I WISH I had known about this new model when I was just starting out - it would have saved me YEARS of trial and error, and TENS OF THOUSANDS of dollars.

But, luckily, it's here for YOU.





FASTEST, EASIEST AND LEAST EXPENSIVE

CONNECTING AS A BUSINESS MODEL:

What is ONE thing that ALL great businesses have in common?

Connection.

To understand AstrpFlipping, you've got to understand the importance of connection.

Let's look at one of the most successful businesses in the world - Amazon. Amazon started out as a business that connected booksellers with book buyers, charging a fee to facilitate transactions. The added value was connecting buyers and sellers over great distances. Previously, it was unimaginable that a buyer in Seattle would purchase from a seller in Rio without a lengthy mail-order process.

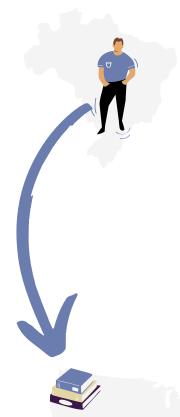
Now, Amazon makes it happen in REAL-TIME, becoming one of the largest and most profitable businesses in history.

In fact, they were so successful that THOUSANDS of competitors emulated their model. Not to mention, they altered the ENTIRE landscape of consumer behavior.

Who would have thought that a grocery store or pharmacy would bring goods to your doorstep?

Amazon did. Connection is VERY profitable!!!





HOW DOES ASTROFLIPPING WORK?

To explain <u>HOW AstroFlipping works</u>, I'm going to give you a glimpse into my simple ABC model:



Acclimate yourself to your market, whether it's where you live or where you've <u>discovered</u> <u>a profitable opportunity.</u>



Borrow Credibility. How are you going to convince experienced wholesalers to work with you? By borrowing credibility.

Borrowing credibility is one of the HUGE perks of joining our community. When you do, you get instant access to an ENTIRE network of elite wholesalers around the US. This means, when you reach out to acquisition wholesalers, you're not just representing yourself, but a whole network of wholesalers. And, when your wholesaler asks you a tricky question, you can simply refer it back to your "network of buyers."

For example, if a wholesaler asks you "Where do you usually purchase?"

You could say something like "It really depends on what partner I'm working with. We have partners who buy in {Insert Where You Are} and others who buy pretty much all over the country."



<u>Connect and close</u>. Finally, you're going to connect the 2 sides of the transaction, using a nifty little technique I call double close (covered in my course), and pick up your check!

There are **6 DIFFERENT** ways I teach to reach out to wholesalers in the Astro Accelerator Program!

ASTROFLIPPING IN ACTION

Here's an eye-opening example of AstroFlipping in action, straight out of The Astro Accelerator Program:

In week 3, video # 4 of the Astro Accelerator Program, we break down a full AstroFlipping case study. Here is a quick snapshot:

ASTRO FLIP CASE STUDY

957 East 7th Drive, Mesa, Arizona

- 3 Bed
- 2 Bath
- Carport
- 1, 277 square feet living area
 - (per assessor's sketch)
- 5,911 square foot lot size
- 1968 year built



TYPICAL DAILY DEAL

A local wholesaler came to us and told us he wanted to net out \$140,000 on this deal.

We made a \$9.900 profit, after selling our assignment to the disposition wholesaler. We told them we wanted to net out \$149,900 and anything above that was theirs to keep. With a final price of \$160,000, the disposition wholesaler walked away with a little over ten grand.

The best part?

The deal was completed in just 13 days!

REMEMBER THOSE 3 BIG PROBLEMS WITH TRADITIONAL WHOLESALING?



Wholesaling is Expensive!



It's Hard To Make Deals Consistently



Uncomfortable Interactions

WE AVOIDED ALL 3 OF THESE PROBLEMS DURING THIS DEAL.

HERE'S HOW:



The Cost to find this deal was \$0! We didn't pay for leads, marketing, NOTHING!

Consistency?

I do these types of deals every day. How? Because AstroFlipping makes these deals so easy and simple. You too can achieve this type of consistency, and profit, by using this proven approach.

What about Awkward Interactions?

The interactions I had with the seller were smooth and to the point.

Here's one MAJOR reason why interactions are often awkward...

Unfortunately, some people care more about how much money you make than how much money they are making, throwing away deals with the potential to make an EASY \$5,000. I've seen it happen time after time, and that's why it's best to keep buyers and sellers separated to avoid someone feeling as though they are being taken advantage of. I teach a very simple and effective way of working around this that I discuss in detail in my Astro Accelerator course.

CONCLUSION

Now that you know what real estate wholesaling is, the different models, and the BEST one to use (AstroFlipping!), you can begin your exciting journey into the wholesaling world with confidence.

But, if you want to REALLY start off on the right path or, accelerate the process and maximize your chances of success, you'll want to join my Astro Accelerator program.

When you do, you get instant access to my ENTIRE network of AstroFlipping students AND KeyGlee Franchise Owners who are eager to help you with ANY questions or problems you may run into.

But, that's just the networking part of the Astro Accelerator program...

There are also 6 jam-packed weeks of my BEST most in-depth content.

In this 6-week program, my partner Josiah and I will teach you everything you need to know to become a successful and profitable wholesaler!

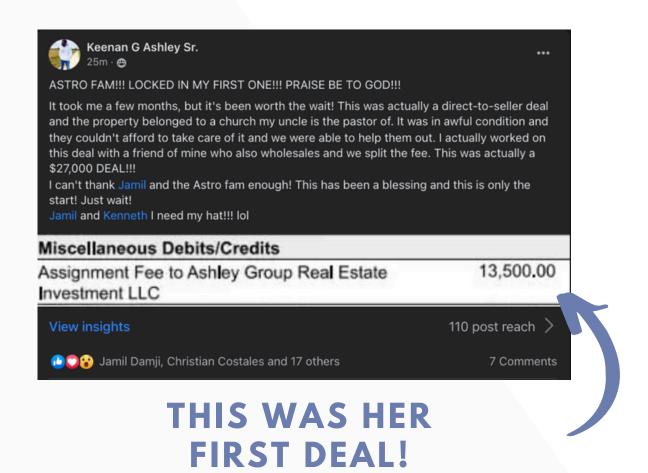
From rewiring your brain for entrepreneurial success to giving you the exact same software, and systems, I use in my businesses.

Plus, you'll get 2 Q and A calls a month with me where I answer ANY questions you have.

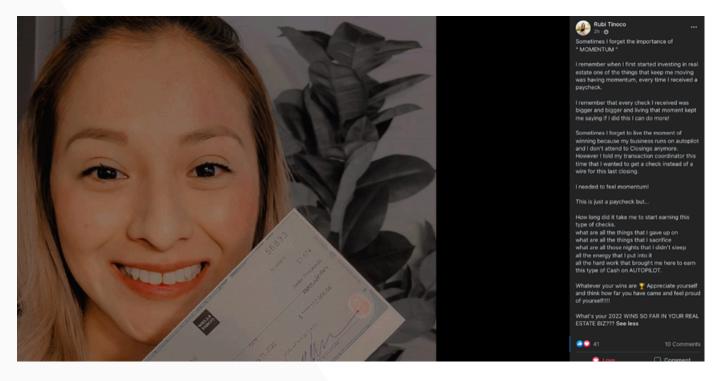
And, I'll give you a live comping assistant to help you run your property comps so you NEVER overpay or miss a deal.

At AstroFlipping, we really have broken wholesaling down to a science!

But don't take my word for it, let's hear from some of my students like Keenan Ashley.



Or Rubi Tinoco



Or Ryan Hartnett, who made



on his VERY first deal

If you've been waiting for your calling, your next career, or just looking for a fun and fast way to make a LOT of money, then Astro Accelerator is for you!

<u>Click here</u> to schedule a FREE call with us TODAY.

A call that MAY change your life and save you years of frustration and thousands of dollars, if not more.

To your success,

Jamil Damji

